



Same loyal team... new look!

First, allow us to present our all-new news bulletin, ProgiZone. Since the networks and services we manage are always evolving, this communication method will allow us to keep you updated on news and developments of interest in our area of expertise.

Speaking of novelty, let us look right away at the evolution of our company name: ProgiPac Group is now called "Progi"! This renaming, accompanied by a new logo and a fresh brand, will serve to strengthen our corporate identity. Our product names are being reviewed to create unity within the product line.

In addition to a new name, we moved into new offices in 2011. Our new head office is more spacious, to accommodate our growth, and adopts a modern look which complements our young and dynamic team. We would like to thank all clients and partners who attended our inauguration in November and contributed to the event's success.

One thing stays the same, however. Our loyal team is still in place, with open ears to receive your requests and fingers on the keyboard to answer them promptly. And we are growing!

We look forward to working with you!

Team Progi

Events



- January 28** **CCIF Meeting in Toronto**
We will be there.
- March 30-31** **OARA Annual Convention & Trade Show**
Progi will have a kiosk at OARA's 2012 annual convention.

Recently launched



- **Phautopak: Vehicle files management:** Launch of the new online tool for recyclers.
- Pièces d'autos Dumont's new website at www.dumontautos.ca

Development

So, what is on our desks -- or actually, on our screens -- development-wise?

ProgiPac

We are working on a new version of the ProgiPac software. To this effect, we met with recyclers for a round table last September, to solicit ideas and opinions on what is working well and what features we can improve.

If you could not join the group and you have suggestions to share, please contact Mathieu Godon at 1 855 310-6343 or at mathieu@progi.com

Recycler websites

Following an ARPAC initiative encouraging all members to participate on the web, many centres have launched their websites. Addresses to visit:

- www.recyclageautostlazare.com
- www.ticoeurpieces.com
- www.piecesms.ca
- www.piecesgpoulin.com

Other websites are in development and will be launched soon.

AOS Vision

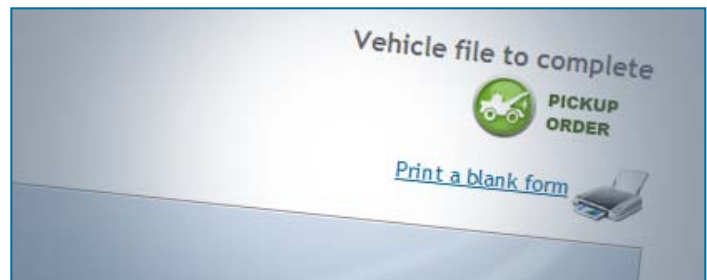
“Recommended Partners” of the SSQauto network in Quebec have been connected to AOS Vision since last Spring. In the case of SSQauto’s collision shops, the insurer does not pay for the parts: collision shops themselves send their payment to AOS Vision, which then transfers it to suppliers.

Improvements have been made to the website where recyclers confirm their parts, to make it faster. This means the website will now respond more quickly!

Phautopak

A new management tool is now active.

The new vehicle files are better suited to late model cars, heavy trucks and RVs. This will ease the workload for staff completing these forms, and will provide more information to potential buyers.



The new Phautopak files are filled out on the web and integrate options present in recent vehicles.

If you have not already been transferred to the new system, our team will contact you in weeks to come to migrate you.

Did you know?

ProgiPac - Vehicle pictures

You can now attach more than 4 pictures to a vehicle in inventory in the ProgiPac system.

While you are viewing a vehicle’s details, you can import pictures from a Phautopak file. Press the <Shift> and <F8> keys, then enter the Phautopak number: pictures will be imported through the internet and attached to this vehicle’s file in ProgiPac.

Automatic Confirmation

AOS Vision for recyclers

To manage AOS Vision confirmation requests, you can activate the “Automatic Confirmation”.

When the requested part meets specific criteria in your inventory, you will no longer receive certain confirmation requests from collision shops, saving you time.

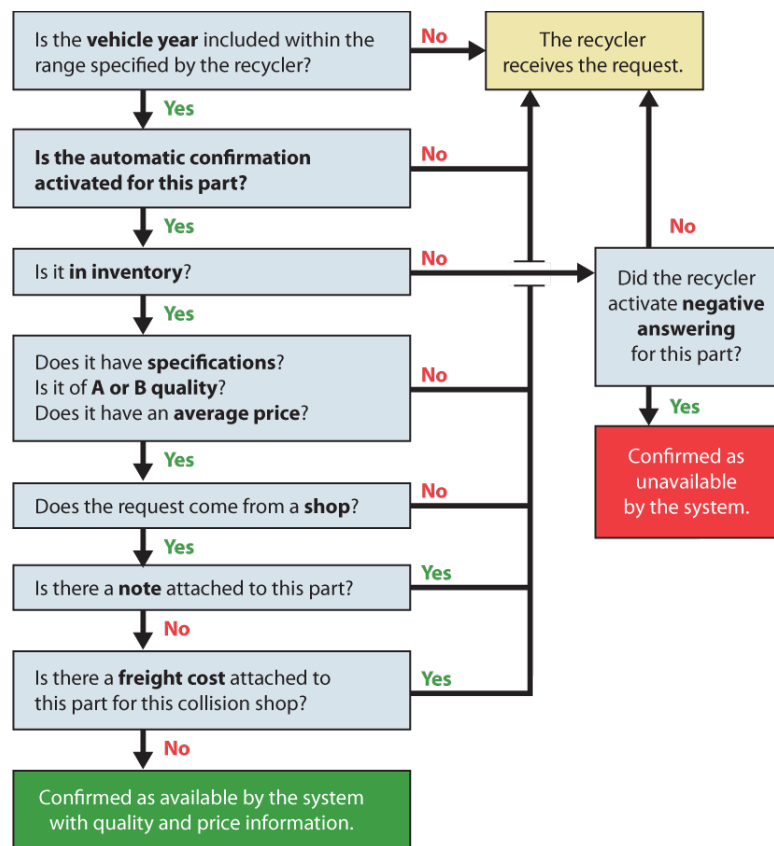
To activate the confirmation

1. Log in to the recycler’s web access at www.aosvision.com/rec
2. At the bottom right, you will find options for the automatic confirmation.

Click the “Help” icon next to it for detailed instructions.



Conditions for a part to be confirmed without the recycler’s input



« Integrating automatic confirmations allowed us to lighten the clerks’ tasks, and put more effort into quality control. »

Pierrette Grenier, President
Pièces d’autos Samson www.autosamson.com

« Confirmation speed is the no. 1 request of most collision shops. For us, it was an obvious choice, because client satisfaction is the very first of our priorities. »

André Savard, VP administration, technology and purchases
Pièces automobiles Lecavalier www.lecavalier.com

In brief

AOS Vision for collision shops

- Within the AOS Vision software, a new “Wizard” feature makes completing files easier for collision shops and appraisers.
- Using VIN decoding, the software will soon have fewer questions to ask of collision shops regarding criteria on requested parts. While making the process easier for shops, this will **reduce the number of errors** in requests received by suppliers.
- In Ontario, following a successful pilot, and in collaboration with Intact Insurance, AOS Vision was introduced to collision shops.

LeTracker becomes ProgiLog

- Our Repair Status solution for collision shops, “LeTracker”, recently changed its name to “ProgiLog”.
- Collision shops can now import files from their estimating software.
- Users can now send vehicle pictures from their smartphone.

Let's stay in touch!

Look for us on **Twitter, Facebook and LinkedIn**. We will provide you with immediate updates of news and events in our sphere of business.

Visit our website at www.progi.com

